

Inj. Alprostadil 20 & 40 mcg

Our Principle

Medical Match is a Danish based emerging pharmaceutical company - engaged in the development and marketing of high quality affordable generic products.

Medical Match is in possession of unique generic prostaglandin know-how and expertise, and has a number of on-going development programmes in its product pipe-line, including Alprostadil.

The Product

- Inj. Alprostadil - in 20 and 40 mcg strengths in ampoules
- Indicated for the treatment of the critical Peripheral Vascular Disease (PVD)

The Market Opportunity

The originator product was introduced in a selected number of global countries and has been on the market for more than 25 years.

The Product addresses the medical treatment problem (PVD) which presents a lucrative market potential due to lack of effectiveness in the current treatment alternatives for these severely ill patients.

In Europe the Product has been launched in +10 countries with Germany by far being the largest market.

In European countries where the Product has not been registered and marketed, such country opportunities can be pursued based on "well established use" via a bibliographic registration dossier.

In addition, the Product has solid sales in emerging markets such as Latin America and Russia.

In Asia and the Far East the Product has a strong presence.

In Asian countries such as Japan and Korea specifically, the Product will be another generic alternative as there are a number of generics already marketed.

In most other markets where the originator product is registered, the Product is to be considered the first generic entry. Introduction into new markets will increase the Product's sales potential substantially.

Medical Match specializes in the facilitation of in and out-licensing as well as M&A activities within the pharmaceutical industry

Financials

The European annual sales for the originator product has demonstrated stable and solid sales over the last several years and is currently estimated at €+50M, with Germany as the largest single market.

In ROW sales amount to approx. € +200M.

Offering Appeals to:

- Companies wishing to expand/strengthen their injectable product portfolio with an attractive product in the cardiovascular field.
- Companies focused within generic hospital products.

- Companies with the relevant experience and commercial set-up for introducing a cardiovascular product to the market.

Transaction Terms

Medical Match's Alprostadil 20 & 40 mcg product is a business opportunity with global commercialization rights. Medical Match is looking for Licensee/s on a global basis with capabilities for generating high volumes in order to potentially becoming the market leader .

Individual agreements can be obtained at exclusive commercial terms including

- i) Licensing Fee
- ii) Supply of finished manufactured product at attractive terms
- iii) Apply own trade name
- iv) Own submission for registration

Contact

Bona fide interested parties wishing to pursue this opportunity are invited to contact the person detailed hereunder.

Confidential Information will be released subject to execution of a Confidential Disclosure Agreement.

For further information please contact:

Medical Match A/S Jaegersborg Allé 164 2820 Gentofte Denmark

Tel: + 45 33 32 31 70